## Finding the Cash in Your Budest

When was the last time you balanced your budget? What do you own? What do you owe? This worksheet will help you review your financial situation and record your monthly and annual income and expenses. You'll know where you are financially, and you could potentially find a little more cash to invest.

## 1. Figure Your Monthly Income

Salary/wages from employment $\$$
(Note: This number is your net, or take-home, pay)
Social Security benefits \$ $\qquad$
(Go to http://www.ssa.gov/planners/calculators.
htm to get a general idea of what you can expect
in monthly benefits)

| Pension benefit | $\$$ |
| :--- | :--- |
| IRA income (distribution) | $\$$ |
| Veteran's pension | $\$$ |
| Annuity income | $\$$ |
| Alimony | $\$$ |
| Rental property income | $\$$ |
| Investment income | $\$$ |
| Inheritance/trust | $\$$ |
| Other | $\$$ |

Total Monthly Income (A):
\$0
2. Figure Your Annual Income
Total monthly income (A)
x 12 months
Interest from
checking accounts
Stock dividends
Capital gains
Bond interest

Total Annual Income (B):

## 3. Track Your Monthly Expenses

## Housing

| Rent or mortgage | $\$$ |
| :--- | :--- |
| Maintenance or |  |
| condo fee | $\$$ |
| Lawn, gardening service | $\$$ |
| Cleaning | $\$$ |
| Utilities | $\$$ |
| Electric | $\$$ |
| Gas and oil | $\$$ |
| Internet connection | $\$$ |
| Water/sewer | $\$$ |
| Garbage | $\$$ |
| Cable TV | $\$$ |
| Cell phone | $\$$ |

Food, Transportation
Groceries (average) \$
Restaurants
Snacks (coffee, soda, etc.)
Car payment or lease
Gas
Subway, bus or train
Medical
Health insurance
Doctor and dental visits
Prescriptions/
medications
Chiropractor
Eye doctor/vision wear
\$
\$
\$
$\qquad$
\$ $\qquad$
$\qquad$
\$ $\qquad$
\$
\$
\$

## Clothing, Grooming

Purchases $\qquad$
Dry cleaning
Hair care
\$
\$ $\qquad$
Entertainment

## 

Movie
Video rentals
Health/fitness club
Sports-self or children $\qquad$
Theater, concerts \$ $\qquad$
Exercise classes
Parties
\$
\$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Other
Childcare
$\$$ $\qquad$
Contribution to retirement savings
\$ $\qquad$
Contribution to other savings \$ $\qquad$
Payments on credit card debt \$ $\qquad$
Payments of other debt
\$ $\qquad$
Any self-employment business expenses \$ $\qquad$
Gifts/presents
\$

Total Monthly Expenses (C):

$$
\$ \underline{0}
$$

## 4. Figure Your Annual Expenses

Total monthly expenses (C)
$x 12$ months $\$ 0$
Medical care/services \$ $\qquad$

## Insurance

| Auto | $\$$ |
| :--- | :--- |
| Disability | $\$$ |
| Homeowners or tenant | $\$$ |
| Life | $\$$ |
| Long-term care | $\$$ |
| Other | $\$$ |
| Taxes | $\$$ |
| Federal | $\$$ |
| State | $\$$ |
| Local/property | $\$$ |
| Other | $\$$ |
| Home maintenance | $\$$ |
| Vacations | $\$$ |
| Education | $\$$ |
| Hobbies | $\$$ |
| Other expenses | $\$$ |

## Total Annual Expenses (D): <br> $\$ 0$

## Your Annual Cash Flow Summary

Total Annual Income (B): \$0

Minus
Total Annual Expenses (D): - \$ 0
Equals
A surplus or shortfall of: $\$ 0$

## Budgeting for a Better Retirement

Keeping tabs on your spending is only the first step. What you do with your findings is critical in establishing the habit of saving money. The table below shows how making just a few small sacrifices can add up to a better retirement deal.

Small Sacrifices

| Give Up | How Often | Monthly <br> Expense | Value if Invested <br> $\mathbf{2 5}$ Years |
| :--- | :---: | :---: | :---: |
| Coffee and bagel | Twice a week | $\$ 20$ | $\$ 13,929$ |
| Lunch out | Twice a week | $\$ 50$ | $\$ 34,823$ |
| Dinner out | Once a week | $\$ 100$ | $\$ 69,646$ |
| Movie ticket | Once a month | $\$ 10$ | $\$ 6,965$ |
| Vending soda | Once a day | $\$ 12$ | $\$ 8,358$ |

FOR ILLUSTRATIVE PURPOSES ONLY. This illustration assumes an investment in a taxdeferred retirement account in which you hypothetically earn an average annual rate of return equivalent to $6 \%$, compounded monthly. This is a what-if scenario and is not based on (or predicting the performance of) any specific investment or savings strategy. In the real world, most investments will move up and down with the market over time, producing higher or lower actual returns for you. Your returns are not guaranteed.

## Track the Cash

When you look a little closer, however, chances are you'll find money that you may be spending thoughtlessly or that could be better used to save for your retirement. One of the best tools to help you find these savings opportunities is a spending journal. It can help you track where all your dollars are disappearing. A video rental or
 lunch out might not seem to cost all that much, but the expense adds up over time. Try keeping a spending journal for several weeks and evaluate your spending habits.

This material was created for educational and informational purposes only and is not intended as ERISA, tax, legal or investment advice. If you are seeking investment advice specific to your needs, such advice services must be obtained on your own separate from this educational material.
HUB Retirement and Private Wealth employees are Registered Representatives of and offer Securities and Advisory services through various Broker Dealers and Registered Investment Advisers, which may or may not be affiliated with HUB International. Insurance services are offered through HUB International, an affiliate. Consult your HUB representative for additional information about the provision of specific securities, investment advisory, and insurance services.
© 2023 HUB International Limited. All rights reserved.

